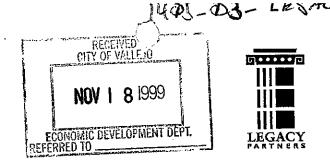
NORTH MARE ISLAND BUSINESS PARK





BUILDING SUMMARY WAREHOUSING / DISTRIBUTION

| W - PHASE A WAREHOUSE / D | <u>ISTRIBUTION</u> |
|---------------------------|--------------------|
| NET AREA (16.5 AC.) | 718,740 S.F. |
| BUILDING 'A1' | 119,500 S.F. |
| BUILDING 'A2' | 165,200 S.F. |
| TOTAL | 284,700 S.F. |
| | |
| COVERACE | 30.6% |

COVERAGE PARKING PROVIDED 1.44/1000

W - PHASE B ASSEMBLY / MANUFACT NET AREA (14.52 AC.) BUILDING 'B1' (Assembly) BUILDING 'B2' (Warehouse) 632,491 S.F. 150,000 S.F. 01,800 S.F. TOTAL 251,800 S.F.

39.8%

COVERAGE PARKING PROVIDED 2.11/1000

CAMPUS C R & D / ASSEMBLY / MANUFACT

GROSS AREA (13.14 AC.) OPEN SPACE (0.46 AC.) 572.378 S.F. 20,038 S.F. NET AREA (12.68 AC.) BUILDING 'C1' 552,341 S.F. 51,600 S.F. 51,600 S.F. 51,600 S.F. BUILDING 'C1' **BUILDING 'C3'** 51,600 S.F. 206,400 S.F. BUILDING 'C4 TOTAL

37.4% COVERAGE PARKING PROVIDED 2.8/1000

 CAMPUS D
 R & D / ASSEMBLY / MANUFACT

 GROSS AREA
 (15.88 AC.)
 691

 OPEN SPACE
 (0.37 AC.)
 16
 691.733 S.F. 16,117 S.F. 675,616 S.F. NET AREA (15.51 AC.) BUILDING 'D1' 69,575 S.F. 69,575 S.F. 69,575 S.F. BUILDING 'D2' BUILDING 'D3' BUILDING 'D4' 69,575 S.F.

278,300 S.F. TOTAL 41.2% COVERAGE PARKING PROVIDED 2 85/1000

CAMPUS E R & D / ASSEMBLY / MANUFACT NET AREA (15.41 AC.) 671 BUILDING 'E1' 60 671.260 S.F. 60,000 S.F. 87,600 S.F. 60,000 S.F. BUILDING 'E2' **BUILDING 'E3'** TOTAL 207,600 S.F.

COVERAGE PARKING PROVIDED 3.22/1000

TOTAL BUILDING S.F.

1,228,800

INCUBATOR / MULTI - TENANT / SERVICE COMMERCIAL

FUTURE PHASE
 CAMPUS F. INCUBATOR / MULTI - TENANT

 GROSS AREA (7.77 AC.)
 342,38

 OPEN SPACE (0.37 AC.)
 16,11
 342,382 S.F. 16,117 S.F. NET AREA (7.4 AC.) BUILDING 'F1' 322,344 S.F. 15,630 S.F. BUILDING 'F2' 28,730 S.F. 15,630 S.F. **BUILDING 'F3'** 28,730 S.F. BUILDING 'F4' 15,630 S.F. 104,350 S.F. **BUILDING 'F5'** TOTAL

32.4% COVERAGE PARKING PROVIDED 2.61/1000

FUTURE PHASE M-PHASE G R & D / ASSEMBLY / MANUFACT
GROSS AREA (8.14 AC.) 354,578 S
BUILDING 577 (0.14 AC.) 6,098 S
NET AREA (8.0 AC.) 348,480 S
BUILDING 'G1' 44,238 S 354,578 S.F. 6,098 S.F. 348,480 S.F. 44,238 S.F. 44,237 S.F. 88,475 S.F. BUILDING 'G2' TOTAL

COVERAGE PARKING PROVIDED 4.04/1000

FUTURE PHASE W - PHASE H R & D / ASSEMBLY / MANUFACT NET AREA (21.41 AC.) 932,620 S.F. BUILDING 'H3' 83,669 S.F. 83,669 S.F. BUILDING 'H3' BUILDING 'H4' 83,669 S.F. 83,669 S.F. 334,676 BUILDING 'H4' TOTAL

COVERAGE 35.9% PARKING PROVIDED 3.43/1000

FUTURE PHASE CAMPUS 1 R & D / ASSEMBLY / MANUFACT NET AREA (10.14 AC.) BUILDING '11' 441,698 S.F. 87,500 S.F. 87,500 S.F. 175,000 S.F. BUILDING '12' TOTAL

COVERAGE PARKING PROVIDED 3.3/1000

39.6%

25.4%

MARE ISLAND, VALLEJO, CA INFRASTRUCTURE COST BREAKDOWN

LAND ACQUISITION - PRE-LEASED (NET)

122.66 ACRES

<u>UNITS</u>

UNIT COST

BUILDING SQUARE FOOTAGE PER PHASE
NET AREA OF LAND PER PHASE
NET AREA OF OPEN SPACE AND SPECIAL BLDGS
LAND ACQUISITION (PER SQ. FT.)
(not including Infrastructure, Piles & Environmental)
PRE-LEASED LAND (TOTAL)
BUILDINGS DEMOLITION (INFLATED AT 4% ANNUALLY)
PRE-LEASED LAND (NET PURCHASE PRICE)

NEW STREET CONSTRUCTION (INC. ROAD DEMO.)

| ALT OTHER CONSTRUCTION TINC. ROAD DEWO. | DINITO | OIAIT COOT |
|---|--------|-------------|
| CEDAR AVE - TYPE E (54.24% SHARE) | 3,509 | \$712.29 |
| RAILROAD AVE - TYPE A (47.55% SHARE) | 3,638 | \$839.19 |
| STREET #1 - TYPE F (100% SHARE) | 1,135 | \$471.24 |
| STREET #2 - TYPE F (100% SHARE) | 1,130 | \$471.24 |
| STREET #3 - TYPE G (66.42% SHARE) | 920 | \$566,63 |
| NEW WATER SYSTEM | | |
| INSTALL 8" LINE | 6,150 | \$55 |
| . INSTALL 10" LINE | 1,850 | \$70 |
| INSTALL 14" LINE | 2,400 | \$90 |
| INSTALL 16" LINE | 1.150 | \$100 |
| RETAIN & PROTECT 20" LINE W/ CONCRETE | 1,650 | \$30 |
| INSTALL 20" LINE | 4,050 | \$116 |
| NEW SANITARY SEWER SYSTEM | | |
| INSTALL 12" MAIN | 2,200 | \$55 |
| INSTALL 15" MAIN | 2,950 | \$75 |
| INSTALL 18" MAIN | 1,000 | \$90 |
| INSTALL 21" MAIN | 1,500 | \$105 |
| INSTALL 24" MAIN | 1,150 | \$120 |
| PUMP STATION | 1 | \$850,000 |
| NEW STORM SEWER SYSTEM | | |
| PUMP STATION | 1 | \$1,550,000 |
| RETENTION BASIN | 70,400 | \$3,50 |
| 6' x 5' CHANNEL | 400 | \$530 |
| 12" RCP MAIN | 1,000 | \$35 |
| 16" RCP MAIN | 1,000 | \$85 |
| 18" RCP MAIN | 5,700 | \$90 |
| 21" RCP MAIN | 300 | \$105 |
| 24" RCP MAIN | 1,000 | \$120 |
| 36" FORCE MAIN | 2,000 | \$115 |
| 36" RCP MAIN | 1,600 | \$195 |
| 42" RCP MAIN | 2,000 | \$205 |
| 48" RCP MAIN | 1,200 | \$215 |
| | ., | 7-10 |

NEW PUBLIC PROMENADE JOINT TRENCH NEW RAIL SERVICE NEW WATER TANK

ENTRY FIXTURES (NO ENGINEERING, CONTINGENCY OR INFLATION)

TOTAL CONSTRUCTION COSTS (INFLATED AT 4% ANNUALLY)

Construction costs include a 15% engineering cost and a 20% contingency.

VERSION: 11/16/99

| | PHASE A | PHASE B | PHASE C | PHASE D | PHASE E | PHASE F | PHASE G | PHASE H | PHASE I | TOTALS |
|----------|-----------------------|---------------------|-----------------------|--------------------------|--------------------------|----------------------------|-----------------------|---------------------|-------------------|--------------------|
| | 2000 | 2001 | 2002 | 2005 | 2006 | 2007 | 2008 | 2011 | 2012 | |
| | WH/DIST | WH/DIST/ MFG/IND | R&D/MFG/ ASSEM | R&D/MFG/ ASSEM | R&D/MFG/ ASSEM | INCUB/ MULTI | MFG/ IND | WH/DIST/ MFG/IND | R&D/MFG/ ASSEM | |
| | 276,400 | 251,800 | 206,400 | 278,300 | 207,600 | 104,350 | 88,495 | 334,694 | 175,000 | 1,923,039 |
| | 15.99 | 10,32 | 12.68 | 15.51 | 15.41 | 7.4 | 12.53 | 21.41 | 8.65 | 119.90 |
| | 0 \$2.56 | 0 | 0 | 0 11 | 2.16 | 0.46 | 0.14 | 0 | 0 | 2.76 |
| | \$2.30 | \$2.66 | \$2.77 | \$3.11 | \$3.24 | \$3.37 | \$4.79 | \$5.39 | \$5.60 | |
| | \$1,783,102 | \$1,196,853 | \$1,529,374 | \$2,104,294 | \$2,174,355 | \$1,085,908 | \$2,614,410 | \$5,025,038 | \$2,111,408 | 19,624,742 |
| \vdash | \$792,800 | \$1,005,628 | \$373,185 | \$525,715 | \$1,697,026 | \$0 | \$0 | \$0 | \$0 | 4,394,354 |
| | \$990,302 | \$191,225 | \$1,156,189 | \$1,578,579 | \$477,330 | \$1,085,908 | \$2,614,410 | \$5,025,038 | \$2,111,408 | 15,230,388 |
| | | | | \$897,000 | \$1,444,500 | \$1,503,000 | \$2,558,500 | | | |
| | | | | | \$830,000 | | | | | |
| _ | \$0 | \$0 | \$0 T | \$897,000 | \$603,500 \$2,878,000 | \$1,503,000 | \$2,558,500 | \$0 | \$0 | \$7,836,500 |
| <u> </u> | | | Ψ0 | 1000,1000 | QZ,010,000 | \$1,000,000 [| \$2,000,000 | Ψ5 | | \$1,000,000 |
| | \$42,000 | \$44,000 | \$91,000 | \$52,000 | \$54,000 | \$56,000 \$335,000 | \$58,000 | \$131,000 | \$68,000 | |
| | | \$216,000 | | \$183,000 | \$167,000 | \$235,000 | | | | |
| | | | | | \$571,500 | \$259,000 | | | | |
| \Box | \$42,000 | \$260,000 | \$91,000 | \$235,000 | \$793,000 | \$550,000 | \$58,000 | \$131,000 | \$68,000 | \$2,228,000 |
| 1 | \$60,500 \$119,500 | | \$45,000 \$134,000 | \$88,000 | | \$60,500 \$95,000 | ****** | | | |
| | | | | \$264,000 | | \$250,000 | | | | |
| | \$180,000 | \$0 | \$179,000 | \$352,000 | \$0 T | \$1,540,000 \$1,946,000 | \$0 | \$0 | \$0 | \$2,657,000 |
| L | 7 | | \$90,000 \$356,000 | \$2,510,000 \$413,000 | \$31 | \$7,0 (0)000 | Ţ, | 451 | | |
| | \$5,000 \$447,000 | \$5,000 | \$6,000 | \$6,000 | \$7,000 | \$7,000 | \$7,000 | \$14,000 | \$8,000 | |
| | \$117,000 | \$31,000 | \$147,000 | | \$126,000 | \$145,000 | \$278,000 \$65,000 | | \$189,000 | |
| | | \$41,000 | | \$386,000 | | | \$170,000 | | | |
| | | | \$428,000 | | \$272,000 \$215,000 | | | \$331,000 | | |
| _ | \$122,000 | \$77,000 | \$1,027,000 | \$433,000 | #800 000 I | \$152,000 | EE00 000 1 | \$345,000 | \$407.000 T | \$e and our |
| | ⊅ 1∠∠,∪∪∪ | Φιι,υυ | \$1,027,000 | \$3,748,000 | \$620,000 | \$102,000 | \$520,000 | \$345,UUU [| \$197,000 | \$6,808,000 |
| | \$0 | \$0 | \$150,000 | \$160,000 | \$170,000 | \$124,000 | \$116,500 | \$182,500 | \$0 | \$903,000 |
| | \$0 | \$0 | \$143,000 | \$488,000 | \$562,500 | \$560,000 | \$1,533,000 | \$959,500 | \$0 | \$4,246,00 |
| _ | \$0 | \$0 | \$160,000 | \$160,000 | \$160,000 | \$112,000 | \$182,500 | \$0 | \$0 | \$774,50 |
| <u> </u> | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$ |
| <u> </u> | \$67,500 | \$146,000 | \$59,000 | \$270,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$542,50 |
| Г | \$411,500 | \$483,000 | \$1,809,000 | \$6,310,000 | \$5,183,500 | \$4,947,000 | \$4,968,500 | \$1,618,000 | \$265,000 | \$25,995,50 |
| _ | | | | | | | | | | |

| Infrastructure Construction | | | | | | | | |
|--|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-------------------------------|
| Clarifications to Defined Scope of Work | | | | | | | | |
| • . | Labo | lt | 1 | Inde | laska | lt | leder | |
| Calendar Year | July 2036 | July 2037 | July 2038 | July 2039 | July 2040 | July 2041 | July 2042 | TOTALS |
| Dull II. Guerra Francis D. Di | | | | | | | | 1,931,301 |
| Building Square Footage Per Phase let Area of Land Per Phase | | | | | | | | 1,931,301 |
| let Area of Open Space and Special Bldgs. | | | | | | | | 1.3 |
| and Acquisiton (Per SQ. FT.) | | | | | | | | |
| Net of infrastructure, piles & environmental) Pre-Leased Land (Total) | | | | | | | | \$19,587,211 |
| Buildings Demolition (inflated) | | | | | | | | \$4,255,832 |
| Pre-Leased Land (Net Purchase Price) | | | | | | | | \$15,331,378 |
| | | | | | | | | |
| Total Construction Costs (inflated) | \$0 | . \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$30,022,873 |
| ess North Park Portion | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | (\$2,571,000) \$11,257,054 |
| iles (\$4.50 Per Sq. Ft. of Bldg Area) (inflated) | | | | | | | | |
| otal Infrastructure Costs | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$38,708,926 |
| IPV OF INFRASTRUCTURE COSTS Discounted @ 10% | | | | | | | | |
| VAILABLE SOURCES FOR INFRASTRUCTURE COSTS | | | | | | | | 045.004.070 |
| 00% of Net Sale Proceeds | | | | | | | | \$15,331,378 |
| .ess 20% of Net Sale Proceeds lorthwest Properties Contribution(1) | | | | | | | | (\$1,833,872) 0 |
| Project Assessed Valuation For Property Tax | \$209,479,719 | \$213,669,313 | \$217,942,699 | \$222,301,553 | \$226,747,584 | \$231,282,536 | \$235,908,187 | #26.000.404 |
| ax Increment Revenues (2) | \$1,256,878 | \$1, 282,016 | \$1,307,656 | \$1,333,809 | \$1,360,486 | \$1,387,695 | \$1,415,449 | \$36,980,181 |
| otal Revenues Available for Infrastructure w/o Note/Bond Proceeds | \$1,256,878 | \$1,282,016 | \$1,307,656 | \$1,333,809 | \$1,360,486 | - \$1,387,695 | \$1,415,449 | \$52,311,559 |
| Tax Increment Note/Bond Proceeds (2) | | | | _ | | | _ | \$6,622,202 |
| Assessment District Note/Bond Proceeds (1) Total Revenues | \$1,256,878 | \$1,282,016 | \$1,307,656 | \$1,333,809 | \$1,360,486 | \$1,387,695 | \$1,415,449 | \$16,195,691 \$75,129,452 |
| | | | | | | | | |
| Annual Cashflow | \$28,333,415 | \$29,615,430 | \$30,923,087 | \$32,256,896 | \$33,617,381 | \$35,005,077 | \$36,420,526 | \$613,315,005 |
| | • | | | | | | | |
| Annual Interest (Accrued) - Tax Increment | | | | | | | | \$3,575,989 |
| Annual Assessment Debt Service (with refinancing in 2011) | 1,376,634 | 1,376,634 | 1,376,634 | 1,376,634 | 1,376,634 | 1,376,634 | 1,376,634 | \$51,878,871 |
| Annual Tax Increment Note Debt Service | \$1,028,491 | \$1,044,389 | \$1,060,533 | \$1,076,927 | \$1,093,574 | \$1,110,479 | \$1,127,645 | \$27,322,216 |
| Debt Service Coverage (Tax Increment over Tax Increment DS) | 1.222 | 1.228 | 1.233 | 1.239 | 1.244 | 1.250 | 1.255 | |
| Assessment Debt Service (Assessment Bonds) | \$1,376,634 | \$1, 376,634 | \$1,376,634 | \$1,376,634 | \$1,376,634 | \$1,376,634 | \$1,376,634 | \$51,878,871 |
| Annual Assessment Debt Service per Square Foot | | | | | | | | |
| City Obligation | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| Cumulative City Obligation | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| City Participation | \$0 | \$0 | \$ 0 | \$0 · | \$0 | \$0 | \$0 | |
| Cumulative City Participation | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | · |
| Legacy Obligation Cumulative Legacy Obligation Legacy Obligation | \$1,376,634 \$43,619,068 | \$1,376,634 \$44,995,702 | \$1,376,634 \$46,372,336 | \$1,376,634 \$47,748,969 | \$1,376,634 \$49,125,603 | \$1,376,634 \$50,502,237 | \$1,376,634 \$51,878,871 | |

Mare Island, Vallejo, CA

| Mare Island, Vallejo, CA Infrastructure Construction Clarifications to Defined Scope of Work | | | | | | | | | | | | |
|--|-----------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|--------------------------------|------------------------------|
| Calendar Year | July 2024 | July 2025 | July 2026 | July 2027 | July 2028 | July 2029 | July 2030 | July 2031 | July 2032 | July 2033 | July 2034 | July 2035 |
| Building Square Footage Per Phase Net Area of Land Per Phase Net Area of Open Space and Special Bldgs. Land Acquisiton (Per SQ. FT.) (Net of infrastructure, piles & environmental) Pre-Leased Land (Total) Buildings Demolition (inflated) Pre-Leased Land (Net Purchase Price) | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| Total Construction Costs (Inflated) Less North Park Portion | \$0 | \$0 | \$ 0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Piles (\$4.50 Per Sq. Ft. of Bldg Area) (Inflated) | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total Infrastructure Costs | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| NPV OF INFRASTRUCTURE COSTS Discounted @ 10% | | | | | | | | | | | | |
| AVAILABLE SOURCES FOR INFRASTRUCTURE COSTS 100% of Net Sale Proceeds Less 20% of Net Sale Proceeds Northwest Properties Contribution(1) |] | | | | | • | | | | | | |
| Project Assessed Valuation For Property Tax Tax Increment Revenues (2) | \$165,173,328 \$991,040 | \$168,476,795 \$1,010,861 | \$171,846,331 \$1,031,078 | \$175,283,258 \$1,051,700 | \$178,788,923 \$1,072,734 | \$182,364,701 \$1,094,188 | \$186,011,995 \$1,116,072 | \$189,732,235 \$1,138,393 | \$193,526,880 \$1,161,161 | \$197,397,417 \$1,184,385 | \$201,345,366 \$1,208,072 | \$205,372,273 \$1,232,234 |
| Total Revenues Available for Infrastructure wio Note/Bond Proceeds | \$991,040 | \$1,010,861 | \$1,031,078 | \$1,051,700 | \$1,072,734 | \$1,094,188 | \$1,116,072 | \$1,138,393 | \$1,161,161 | \$1,184,385 | \$1,208,072 | \$1,232,234 |
| Tax increment Note/Bond Proceeds (2) Assessment District Note/Bond Proceeds (1) | | | | | | | | | | | | |
| Total Revenues | \$991,040 | \$1,010,861 | \$1,031,078 | \$1,051,700 | \$1,072,734 | \$1,094,188 | \$1,116,072 | \$1,138,393 | \$1,161,161 | \$1,184,385 | \$1,208,072 | \$1,232,234 |
| Annual Cashflow | \$14,775,659 | \$15,786,520 | \$16,817,598 | \$17,869,297 | \$18,942,031 | \$20,036,219 | \$21,152,291 | \$22,290,685 | \$23,451,846 | \$24,636,230 | \$25,844,303 | \$27,076,536 |
| Annual Interest (Accrued) - Tax Increment | | | | | | | | | | | | |
| Annual Assessment Debt Service (with refinancing in 2011) Annual Tax Increment Note Debt Service | 1,376,634 \$855,572 | 1,376,634 \$868,797 | 1,376,634 \$882,227 | 1,376,634 \$895,865 | 1,376,634 \$909,713 | 1,376,634 \$923,775 | 1,376,634 \$938,055 | 1,376,634 \$952,556 | 1,376,634 \$967,280 | 1,376,634 \$982,233 | 1,376,634 \$ 997,416 | 1,376,634 \$1,012,834 |
| Debt Service Coverage (Tax Increment over Tax Increment DS) | 1.158 | 1.164 | 1.169 | 1.174 | 1.179 | 1.184 | 1.190 | 1.195 | 1.200 | 1.206 | 1.211 | 1.217 |
| Assessment Debt Service (Assessment Bonds) | \$1,376,634 | \$1,376,634 | \$1,376,634 | \$1,376,634 | \$1,376,634 | \$1,376,634 | \$1,376,634 | \$1,376,634 | \$1,376,634 | \$1,376,634 | \$1,376,634 | \$1,376,634 |
| Annual Assessment Debt Service per Square Foot | | | | | | | | | | | | |
| City Obligation Cumulative City Obligation | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$ 0 | \$0 \$0 |
| City Participation Cumulative City Participation | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| Legacy Obligation Cumulative Legacy Obligation Legacy Obligation | \$1,376,634 \$27,099,464 | \$1,376,634 \$28,476,097 | \$1,376,634 \$29,852,731 | \$1,376,634 \$31,229,365 | \$1,376,634 \$32,605,999 | \$1,376,634 \$33,982,632 | \$1,376,634 \$35,359,266 | \$1,376,634 \$36,735,900 | \$1,376,634 \$38,112,533 | \$1,376,634 \$39,489,167 | \$1,376,634 \$40,865,801 | \$1,376,634 \$42,242,435 |

S:\COMMRCL\CHAMMETT\ACQUISITMareIsle\[Orrick6v3.xls]Financing

| Mare Island, Vallejo, CA Infrastructure Construction Clasifications to Defined Scope of Work Calendar Year | Future Phase i July 2012 R&D | July 2013 | July 2014 | July 2015 | July 2016 | July 2017 | July 2018 | July 2019 | July 2020 | July 2021 | July 2022 | July 2023 |
|---|--|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
| Building Square Footage Per Phase Net Area of Land Per Phase Net Area of Open Space and Special Bidgs. Land Acquisiton (Per SQ. FT.) (Net of infrastructure, piles & environmental) | 175,000 10.14 0,00 \$5.60 | | | | | | | | | | | |
| Pre-Leased Land (Total) Buildings Demolition (inflated) | \$2,475,107 \$0 | | | | | | | | | | | |
| Pre-Leased Land (Net Purchase Price) | \$2,475,107 | | | | | <u> </u> | | | | | | |
| | | | | | | • | | | | | | |
| Total Construction Costs (inflated) Less North Park Portion | \$342,806 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Piles (\$4.50 Per Sq. Ft. of Bldg Area) (inflated) | \$1,311,245 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total Infrastructure Costs | \$1,654,051 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| NPV OF INFRASTRUCTURE COSTS Discounted @ 10% | - | | | | | | | | | | | |
| AVAILABLE SOURCES FOR INFRASTRUCTURE COSTS |] | | • | • | 0 | 0 | | | | | | |
| 100% of Net Sale Proceeds Less 20% of Net Sale Proceeds | 2,475,107 (495,021) | 0 | 0 0 | 0 | 0 | 0 0 | | | | | | |
| Northwest Properties Contribution(1) | 0 | 0 | 0 | 0 | 0 | 0 ' | | | | | | |
| Project Assessed Valuation For Property Tax Tax Increment Revenues (2) | \$130,238,042 \$781,428 | \$132,842,803 \$797,057 | \$135,499,659 \$812,998 | \$138,209,652 \$829,258 | \$140,973,845 \$845,843 | \$143,793,322 \$862,760 | \$146,669,189 \$880,015 | \$149,602,573 \$897,615 | \$152,594,624 \$915,568 | \$155,646,516 \$933,879 | \$158,759,447 \$952,557 | \$161,934,636 \$971,608 |
| Total Revenues Available for Infrastructure w/o Note/Bond Proceeds | \$3,256,535 | \$797,057 | \$812,998 | \$829,258 | \$845,843 | \$862,760 | \$880,015 | \$897,615 | \$915,568 | \$933,879 | \$952,557 | \$971,608 |
| Tax Increment Note/Bond Proceeds (2) Assessment District Note/Bond Proceeds (1) | | | | | | | • | | | | | |
| Total Revenues | \$3,256,535 | \$797,057 | \$812,998 | \$829,258 | \$845,843 | \$862,760 | \$880,015 | \$897,615 | \$915,568 | \$933,879 | \$952,557 | \$971,608 |
| Annual Cashflow | \$4,085,462 | \$4,882,518 | \$5,695,516 | \$6,524,774 | \$7,370,617 | \$8,233,377 | \$9,113,392 | \$10,011,008 | \$10,926,576 | \$11,860,455 | \$12,813,011 | \$13,784,619 |
| Annual Interest (Accrued) - Tax Increment | \$4 46,999 | \$463,554 | | | | | | | | | | |
| Annual Assessment Debt Service (with refinancing in 2011) Annual Tax Increment Note Debt Service | 1,376,634 \$0 | 1,376,634 \$722,727 | 1,376,634 \$733,899 | 1,376,634 \$745,244 | 1,376,634 \$756,764 | 1,376,634 \$768,462 | 1,376,634 \$780,341 | 1,376,634 \$792,404 | 1,376,634 \$804,653 | 1,376,634 \$817,091 | 1,376,634 \$829,722 | 1,376,634 \$842,548 |
| Debt Service Coverage (Tax Increment over Tax Increment DS) | | 1.103 | 1.108 | 1.113 | 1.118 | 1.123 | 1.128 | 1,133 | 1.138 | 1.143 | 1.148 | 1.153 |
| Assessment Debt Service (Assessment Bonds) | \$1,376,634 | \$1,376,634 | \$1,376,634 | \$1,376,634 | \$1,376,634 | \$1,376,634 | \$1,376,634 | \$1,376,634 | \$1,376,634 | \$1,376,634 | \$1,376,634 | \$1,376,634 |
| Annual Assessment Debt Service per Square Foot | \$0.71 | \$0.71 | \$0.71 | \$0.71 | \$0.71 | \$0.71 | | | | | | |
| City Obligation Cumulative City Obligation | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| City Participation Cumulative City Participation | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$ 0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$ 0 | \$0 \$0 | \$0 \$0 |
| Legacy Obligation Cumulative Legacy Obligation Legacy Obligation | \$1,376,634 \$10,579,859 | \$1,376,634 \$11,956,493 | \$1,376,634 \$13,333,127 | \$1,376,634 \$14,709,760 | \$1,376,634 \$16,086,394 | \$1,376,634 \$17,463,028 | \$1,376,634 \$18,839,661 | \$1,376,634 \$20,216,295 | \$1,376,634 \$21,592,929 | \$1,376,634 \$22,969,563 | \$1,376,634 \$24,346,196 | \$1,376,634 \$25,722,830 |
| 4 | | | | | | | | | S:\COMMR0 | CL\CHAMMETT\ACQ | UISIT\Marelsle\f0rrid | k6v3.xls]Financing |

| Mare Island, Vallejo, CA Infrastructure Construction | | Version: November 16, 1999 | | | | | Property March | Postore | Frakting | | | Future |
|--|---|--|---------------------------------------|---------------------------|---------------------------|---------------------------------------|--|--|---|----------------------------|----------------------------|--------------------------------|
| Clarifications to Defined Scope of Work Calendar Year | J Phase A July 2000 Warehouse | <u>Phase B</u> July 2001 Warehouse/Assembly | <u>Phase C</u> July 2002 R&D | July 2003 | July 2004 | <u>Phase D</u> July 2005 R&D | <u>Phase E</u> July 2006 R&D | <u>Future</u> <u>Phase F</u> July 2007 R&D | Future <u>Phase G</u> July 2008 R&D | July 2009 | July 2010 | Phase H July 2011 R&D |
| Building Square Footage Per Phase | 284,700 | 251,800 | 206,400 | | | 278,300 | 207,600 | 104,350 | 88,475 | | | 334,676 |
| Net Area of Land Per Phase Net Area of Open Space and Special Bldgs. | 16.50 0.00 | 14.52 0.00 | 12.68 0.46 | | | 15.51 0.37 | 15.41 0.00 | 7.40 0.37 | 8.00 0.14 | | | 21.41 0.00 |
| Land Acquisiton (Per SQ. FT.) (Net of infrastructure, piles & environmental) | \$2.56 | \$2.66 | \$2.77 | \$2.88 | \$2.99 | \$3.11 | \$3.24 | \$3,37 | \$4.79 | \$4.98 | \$5.18 | \$5.39 |
| Pre-Leased Land (Total) Buildings Demolition (inflated) | \$1,839,974 \$792,800 | \$1,683,945 \$966,950 | \$1,529,374 \$358,832 | | | \$2,104,294 \$505,495 | \$2,174,355 \$1,631,755 | \$1,085,908 \$0 | \$1,669,216 \$ 0 | \$0 | \$0 | \$5,025,038 \$0_ |
| Pre-Leased Land (Net Purchase Price) | \$1,047,174 | \$716,994 | \$1,170,543 | \$0 | \$0 | \$1,598,799 | \$542,600 } | \$1,085,908 | \$1,669,216 | \$0 | \$0 | \$5,025,038 |
| • | | | | | | | e mane/ (Manufic Section) | | | | | |
| Total Construction Costs (inflated) Less North Park Portion | \$411,500 | \$502,513 | \$1,919,725 | | | \$7,106,085 | \$5,954,212 | \$5,796,199 | \$5,937,817 | | \$0 | \$2,052,015 |
| Piles (\$4.50 Per Sq. Ft. of Bidg Area) (inflated) | \$1,281,150 | \$1,225,561 | \$1,004,590 | | | (\$1,251,000) \$1,584,622 | (\$1,320,000) \$1,229,343 | \$642,646 | \$566,674 | \$0 | \$0 | \$2,411,222 |
| Total Infrastructure Costs | \$1,692,650 | \$1,728,074 | \$2,924,315 | \$0 | \$0 | \$7,439,707 | \$5,863,556 } | \$6,438,845 | \$6,504,491 | \$0 | \$0 | \$4,463,237 |
| NPV OF INFRASTRUCTURE COSTS Discounted @ 10% | \$20,036,019 | | | | | | A Shiphy of Many of Shiphy | | | | | N. |
| AVAILABLE SOURCES FOR INFRASTRUCTURE COSTS | 1 | | | , | | | e le mane, y | | | | | |
| 100% of Net Sale Proceeds Less 20% of Net Sale Proceeds | 1,047,174 NA | 716,994 NA | 1,170,543 NA | 0 NA | 0 NA | 1,598,799 NA | 542,600 NA | 1,085,908 NA | 1,669,216 (333,843) | . 0 | 0 | 5,025,038 (1,005,008) |
| Northwest Properties Contribution(1) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | Ō | Ō | o |
| Project Assessed Valuation For Property Tax Tax Increment Revenues (2) | \$8,541,000 \$51,246 | \$16,265,820 \$97,595 | \$22,783,136 \$136,699 | \$23,238,799 \$139,433 | \$23,703,575 \$142,221 | \$46,441,647 \$278,650 | \$63,978,480 \$383,871 | \$73,606,049 \$441,636 | \$82,156,170 \$492,937 | \$83,799,294 \$502,796 | \$85,475,279 \$512,852 | \$113,958,865 \$683,753 |
| Total Revenues Available for Infrastructure w/o Note/Bond Proceeds | \$1,098,420.40 | \$814,589 | \$1,307,241 | \$139,433 | \$142,221 | \$1,877,449 | \$926,471 | \$1,527,544 | \$2,162,153 | \$502,796 | \$512,852 | \$5,708,791 |
| Tax Increment Note/Bond Proceeds (2) | | 4014,009 | \$1,507,241 | \$100,400 | ψ142,221 | 6,622,202 | 3020,4771 | φ1,027,044 | Ψ2,102,103 | \$002,700 | | 441. |
| Assessment District Note/Bond Proceeds (1) Total Revenues | \$4,749,419 \$5,847,839 | \$814,589 | \$1,307,241 | \$139,433 | \$142,221 | \$8,916,672 \$17,416,322 | \$926,471 | \$1,527,544 | \$2,162,153 | \$502,796 | \$2,529,600 \$3,042,452 | \$5,708,791 |
| Annual Cashflow | \$4,155,189 | \$3,241,704 | \$1,624,630 | \$1,764,063 | \$1,906,285 | \$11,882,900 | \$6,945,815 | \$2,034,514 | (\$2,307,824) | (\$1,805,028) | \$1,237,424 | \$2,482,978 |
| | , , , | | | | | | THE THE PROPERTY OF THE PROPER | | | | | |
| Annual Interest (Accrued) - Tax Increment | \$0 | \$0 | \$0 | \$0 | \$0 | \$331,110 | \$347,666 | \$364,221 | \$380,777 | \$397,332 | \$413,888 | \$430,443 |
| Annual Assessment Debt Service (with refinancing in 2011) Annual Tax Increment Note Debt Service | \$0 \$0 | 403,701 \$0 | 403,701 \$0 | 403,701 \$0 | 403,701 \$0 | 403,701 \$0 | 1,161,618 \$0 | 1,161,618 \$0 | 1,161,618 \$0 | 1,161,618 \$ 0 | 1,161,618 \$0 | 1,376,634 \$0 |
| Debt Service Coverage (Tax Increment over Tax Increment DS) | | | | | | | and of sections | | | | | |
| Assessment Debt Service (Assessment Bonds) | \$0 | \$403,701 | \$403,701 | \$403,701 | \$403,701 | \$403,701 | \$1,161,618 | \$1,161,618 | \$1,161,618 | \$1,161,618 | \$1,161,618 | \$1,376,634 |
| Annual Assessment Debt Service per Square Foot | | \$0.75 | \$0.54 | \$0.54 | \$0.54 | \$0.40 | \$0.95 | \$0.87 | \$0.82 | \$0.82 | \$0.82 | \$0.78 |
| City Obligation | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Cumulative City Obligation | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| City Participation Cumulative City Participation | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$ 0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| Legacy Obligation Cumulative Legacy Obligation Legacy Obligation | \$0 \$0 | \$403,701 \$403,701 | \$403,701 \$807,401 | \$403,701 \$1,211,102 | \$403,701 \$1,614,802 | \$403,701 \$2,018,503 | \$1,161,618 \$3,180,121 | \$1,161,618 \$4,341,739 | \$1,161,618 \$5,503,356 | \$1,161,618 \$6,664,974 | \$1,161,618 \$7,826,592 | \$1,376,634 \$9,203,225 |
| | | | | | | | , | | S:\COMMRC | CLICHAMMETTIACQ | UISIT\MareIsle\[Orric | :k6v3.xls]Financing |

